



SAINT LUCIA

LET HER INSPIRE YOU

S.L.A.M.

SAINT LUCIA AGENT MONTHS

JUNE - NOVEMBER 2018



# WELCOME

Be inspired during Saint Lucia Agent Months (SLAM).

Experience the sights, tastes and excitement of Saint Lucia as you zipline across the rainforest, dine on our world famous cuisine, stay at our luxurious accommodation and discover the endless wonders the island has to offer. Enjoy special hotel rates airport transfer and activity specials. Once your trip is booked, contact the Saint Lucia Tourism Authority at [information@stlucia.org](mailto:information@stlucia.org) so we can arrange site inspections for you.

Saint Lucia, let her inspire you.

# TRANS PORTATION

## AIRLINE



WestJet is pleased to offer travel agents and one (1) companion 50% to 75% off regular published fares (based on availability). Taxes and fees are extra.

Book by June 30, 2018. No blackout dates.

To take advantage of WestJet's travel agent discount program, please call 1-877- 664-3205.

## AIRPORT TRANSFER

### Holiday Adventures St. Lucia Ltd

Welcomes travel agents with 20% off regular priced transfers along with complimentary drinks.

Contact us today at [info@holidayadventurestlucia.com](mailto:info@holidayadventurestlucia.com)

Phone: 758 452 6067/758 452 6060/758 485 7910

**2018** SAINT LUCIA  
AGENT MONTH

# HOTELS & VILLAS

## PROPERTY

## CONTACT DETAILS

## SPECIAL OFFER

### ALIZE INN

Tel: 1 (758) 452 0960  
Email: pta@candw.lc or reservations@alizeinn.com  
Website: www.alize-inn.info

Single or Double room per night is \$US60 including continental breakfast.  
Tax & service charge included  
Extra person per night is \$US26  
**Beach shuttle**  
Welcome drink upon arrival.  
Rates are subject to availability  
Minimum stay of 2 nights  
Contact: pta@candw.lc or reservations@alizeinn.com

### BAY GARDENS INN

Email: info@baygardensresorts.com  
Website: www.baygardensresorts.com

Bed & Breakfast Meal Plan - US\$80.00  
All-Inclusive Meal Plan - US\$160.00  
Conditions:  
Room rates are based on single or double occupancy.  
Rates are inclusive of 10% service charge & 10% VAT.  
Travel window: 01 June – 30 November  
Rooms will be confirmed based on availability.

### BAY GARDENS HOTEL

Email: info@baygardensresorts.com  
Website: www.baygardensresorts.com

Bed & Breakfast Meal Plan - US\$80.00  
All-Inclusive Meal Plan - US\$160.00  
Conditions: Room rates are based on single or double occupancy.  
Rates are inclusive of 10% service charge & 10% VAT.  
Travel window: 01 June – 30 November  
Rooms will be confirmed based on availability.

### BAY GARDENS BEACH RESORT & SPA

Email: info@baygardensresorts.com  
Website: www.baygardensresorts.com

Bed & Breakfast Meal Plan - US\$150.00  
All-Inclusive Meal Plan - US\$300.00  
Conditions:  
Room rates are based on single or double occupancy.  
Rates are inclusive of 10% service charge & 10% VAT.  
Travel window: 01 June– 30 November.  
Rooms will be confirmed based on availability.

### BEL JOU

Tel: 1 (758) 456 1800  
frontdesk@beljouhotel.com  
Website: www.beljouhotel.com

Discounted rate of \$75US per person (AI) to our travel partners

### BLU ST LUCIA

Tel: 1 (758) 456 9800  
Email: ejoseph@harlequinblu.com  
Website: www.harlequinblu.com

\$75 US per night, single or double occupancy, inclusive of taxes and breakfast.

## BODYHOLIDAY SAINT LUCIA

Tel: 1 (758) 457 7800  
Email: [reservations@thebodyholiday.com](mailto:reservations@thebodyholiday.com)  
Website: [www.thebodyholiday.com](http://www.thebodyholiday.com)

US\$225 per person per night  
All rates subject to availability.

## BOUCAN BY HOTEL CHOCOLAT

Tel: 1 (758) 459 7973  
Email: [reservations@thehotelchocolat.com](mailto:reservations@thehotelchocolat.com)  
Website: <http://www.hotelchocolat.com/uk/boucan.html>

Bed & Breakfast Meal Plan  
Lodge - US\$346.50 (all taxes included)  
Luxe - US\$511.50 (all taxes included)  
All Inclusive Meal Plan - US\$130.00 pp per night (excl. 10% resort fee)  
Rates include:  

- Welcome cocktail on arrival
- Complementary beach boat shuttle
- ½ hour Spa treatment

Conditions:  

- Room rates are based on single or double occupancy
- Rates include 10% resort fee and 10% government tax
- Travel window: 01 June – 30 November 2018
- Minimum stay – 2 nights
- Contact reservations at [reservations@thehotelchocolat.com](mailto:reservations@thehotelchocolat.com) or telephone 1-758-459 7973 to make a booking.
- Other restrictions apply
- Promo code: **SLAM18**

## CAILLE BLANC VILLAS

Tel: 1 (917)-512-3375  
Email: [alisa@stluciaheaven.com](mailto:alisa@stluciaheaven.com)  
Website: [www.stluciaheaven.com](http://www.stluciaheaven.com)

EXCLUSIVE AGENT RATE - May 1, 2018 - November 7, 2018  
50% off Rack Rates includes breakfast daily AND free transportation FROM UVF airport direct to Caille BlancVilla;  

- 20% off all meal plans or food
- All accommodation categories (room only)
- Minimum two nights maximum seven nights
- Reservations: Email: [alisa@stluciaheaven.com](mailto:alisa@stluciaheaven.com) Call: (917) 512-3375  
or Online: [stluciaheaven.com/reservations](http://stluciaheaven.com/reservations)
- Booking code: **StLuciaAg51118** (case sensitive)
- Subject to availability; no alterations or substitutions; must provide IATA card

## CALABASH COVE RESORT & SPA

Tel: 1 800 917 2683  
Email: [CalabashCove@CaribReps.com](mailto:CalabashCove@CaribReps.com)  
[Reservations@calabashcove.com](mailto:Reservations@calabashcove.com)  
Website: [www.CalabashCove.com](http://www.CalabashCove.com)

Special Travel Agent Rate For Up To 5 Nights  
All Inclusive Nightly Rates: US\$250 per room, dbl; US\$200 per person, sgl.  
Breakfast Plan Night rates: US\$150 per room, dbl; US\$100 per person, sgl.  
Rates are subject to 10% VAT & 10% Service Charge.  
Additional nights can be purchased at 20% off published rates. This is a request only. You will receive your reservation number within 48 hours. Once received, you must provide a copy of your flight itinerary within 96 hours to maintain your reservation space. Agent may guarantee this fee by credit card only and a 3-night cancellation penalty applies on all reservations.  
Travel Agent Rates valid yearly for travel January 16 - December 20 and subject to availability.  
Offer applies to bonafide travel agents ONLY, and a comprehensive site inspection will be organized during your stay. Travel Agent Rates feature a ROH category and are based on availability, are non-transferable and black out dates apply. Requests must be received no earlier than 45 days prior to travel.

## C'EST LA VIE

Tel: 1 (758) 722 1616, 1 (758) 452 0933  
Email: [cestlavie@casalucia.com](mailto:cestlavie@casalucia.com)  
Website: [www.villacestlavie.com](http://www.villacestlavie.com)

30% OFF rack rates, plus 3-course Complimentary arrival dinner  
Offer valid for agents staying a minimum of 3 nights in 3 - 5 bedrooms.  
Offer includes daily breakfast, housekeeping and butler service.  
Bookings of 7 nights and over will also receive roundtrip airport transfers.



PROPERTY	CONTACT DETAILS	SPECIAL OFFER
<b>COCO PALM</b>	Tel: 1 (758) 456 2800 Email: <a href="mailto:reservations@coco-resorts.com">reservations@coco-resorts.com</a> Website: <a href="http://www.coco-resorts.com">www.coco-resorts.com</a>	Garden View Room Bed & Breakfast Meal Plan - US\$100.00 All-Inclusive Meal Plan - US\$150.00 Conditions: Room rates are based on single or double occupancy Rates are subject to 10% service charge & 10% VAT Travel window: 01 June – 30 November 2018 Contact reservations at <a href="mailto:reservations@coco-resorts.com">reservations@coco-resorts.com</a> or telephone 1-758-456-2800 to confirm bc Other restrictions apply Promo code: <b>SLAM2018</b>
<b>COCONUT BAY BEACH RESORT &amp; SPA</b>	Email: <a href="mailto:industryservices@cbayresort.com">industryservices@cbayresort.com</a> Website: <a href="http://www.cbayresort.com">www.cbayresort.com</a>	From US\$252 double/\$189 single per room, per night Conditions: <ul style="list-style-type: none"> <li>• Room rates are based on single or double occupancy as noted.</li> <li>• Room rates are all inclusive</li> <li>• Travel is valid between June 1, 2018 – December 20, 2018 and based on availability</li> <li>• For reservations email: <a href="mailto:industryservices@cbayresort.com">industryservices@cbayresort.com</a>, 60 days prior to travel</li> <li>• Blackout Dates do apply</li> <li>• Minimum 2 nights stay required</li> </ul>
<b>FOND DOUX PLANTATION &amp; RESORT</b>	Tel: 1 (758) 459 7545/48 Email: <a href="mailto:info@fonddouxestate.com">info@fonddouxestate.com</a> Website: <a href="http://www.fonddouxestate.com">www.fonddouxestate.com</a>	50% off
<b>HARBOR CLUB</b>	Tel: 1 (758) 731 2900 Ext. 3010 Email: <a href="mailto:jannell.etienne@theharborclub.com">jannell.etienne@theharborclub.com</a> Website: <a href="http://www.theharborclub.com">www.theharborclub.com</a>	TA rate of \$99 double occupancy per night which will include breakfast. This will be based on availability. BW and T/W is July 2018 thru November 2018 Promo Code <b>SLAMHC</b>
<b>HARMONY SUITES</b>	Tel: 1 (758) 452 8756 Email: <a href="mailto:harmony@candw.lc">harmony@candw.lc</a> Website: <a href="http://www.harmonysuites.com">www.harmonysuites.com</a>	Offering 50% off rack rates. Kindly note the discount is only applicable to room rates.
<b>LA DAUPHINE ESTATE</b>	Tel: 1 (758) 450 2884 Email: <a href="mailto:info@villabeachcottages.com">info@villabeachcottages.com</a> Website: <a href="http://www.villabeachcottages.com">www.villabeachcottages.com</a>	50% discount off our rack rates to include: <ul style="list-style-type: none"> <li>• All accommodation categories (room only)</li> <li>• Free Cocoa Plantation Tour at La Dauphine Estate</li> <li>• Reservations: <a href="mailto:info@villabeachcottages.com">info@villabeachcottages.com</a></li> <li>• The booking code is <b>VBCLDESLAM18</b>.</li> <li>• Subject to availability</li> </ul>
<b>LANDINGS RESORT &amp; SPA BY ELEGANT HOTELS</b>	<a href="mailto:Reservations@elegant-hotels.com">Reservations@elegant-hotels.com</a>	Up to 55% off accommodations Rates starting at US\$ 245 /night inclusive of breakfast and most watersports. Complimentary upgrade to ocean views available for first 10 reservations using promocode "SLAM" subject to availability.

<b>MANGO BEACH INN</b>	Tel: 1 (758) 485 1621, 1 (758) 458 3188 Email: judith@marigotbay.com Website: www.mangobeachmarigot.com	Mango Beach will offer 70% off all rooms :  \$60 per night (reduced from \$200) with free breakfast and free ferry pass. Subject to availability
<b>MARIGOT BEACH CLUB &amp; DIVE RESORT</b>	Tel: 1 (758) 451 4974 Email: info@marigotbeachclub.com Website: www.marigotbeachclub.com	US\$120.00 per night inclusive of breakfast
<b>MARIGOT BAY RESORT &amp; MARINA BY CAPELLA</b>	Tel: (321) 821 0798 1 (758) 458 5300 Email: reservations@MarigotBayResort.com Website: www.marigotbayresort.com	\$99 per night for up to three nights accommodation with full daily breakfast plus taxes and service charge. Including A full site inspection. Based on single or double occupancy. Additional nights 50% discount of Rack Rates. 20% off Spa Treatments. Run of the House based on availability at time of arrival. Must be an Agent selling travel fulltime. Valid IATA number required. Travel Dates July 1st - November 30th/18. Rate Code: <b>SLAM18</b>
<b>OASIS MARIGOT</b>	Tel: 1-800-263-4202, 819-303-0818 Email: info@oasismarigot.com Website: www.oasismarigot.com	US\$140 per room per night (maximum 2 adults) including all taxes at the Vacation Club Villas. For travel June 1st – November 15th 2018 for a minimum of 3 nights. Email info@oasismarigot.com quoting ' <b>SLAM18</b> ' and providing your IATA number.
<b>RENDEZVOUS STOLENTIME</b>	Tel: 1 (758) 457 7900 Email: reservations@theromanticholiday.com Website: www.theromanticholiday.com	US\$150 per person per night  All rates subject to availability.
<b>SANDALS RESORTS</b>	Tel: 1 800-327-1991 ext. 4007. Website: www.sandals.com	Saint Lucia's exotic beauty truly captures the luxuriant allure of the Caribbean, and only Sandals® gives you enchanting St. Lucian vacations at three Sandals resorts with our Stay at 1 Play at 3 program. Experience access to a total of 27 restaurants and entertainment that's ever-changing from night to night. Travel agents rates at any of the Sandals Resorts start at \$250 per night, for up to 2 persons and are subject to availability. To make reservations, please call our Interline Department at 1800-327-1991 ext. 4007.
<b>ST JAMES'S CLUB MORGAN BAY</b>	Email: reservations@stjamesclubslu.com Website: http://morganbayeliteislandvacations.com/fam	US\$99 per person/night all-inclusive for 1-bedroom Garden Suite including accommodations, all meals & snacks, unlimited beverages (by the glass), activities (including waterskiing, non-motorized watersports, gym classes, etc.), Kid's Club and all tax & service. Single supplement is US\$50 per night & children (2-11) are US\$35 per night. Rate is valid April 15-December 20, 2018, valid for second room at same pricing for IATAN, CLIA and True Card holders. 3 night minimum & 7 night maximum with 7th night free. Visit http://morganbay.eliteislandvacations.com/fam for more information or to confirm
<b>TI KAYE RESORT &amp; SPA</b>	Tel: 1 (758) 456 8102 Email: reservations@tikaye.com Website: www.tikaye.com	US\$150 per room per night (maximum 2 adults) including full breakfast and all taxes. Plus 20% discount on meal plans and Spa treatments. Adults only (18+) resort. Best room category available allocated on arrival. For travel June 1st – November 15th 2018 for a minimum of 2 and maximum of 5 nights. Additional nights available at discounted RACK rate. Email reservations@tikaye.com quoting ' <b>SLAM18</b> ' and providing your IATA number.
<b>VILLA BEACH COTTAGES</b>	Tel: 1 (758) 450 2884 Email: info@villabeachcottages.com Website: www.villabeachcottages.com	50% discount off our rack rates to include: <ul style="list-style-type: none"> <li>• All accommodation categories (room only)</li> <li>• Free Cocoa Plantation Tour at La Dauphine Estate</li> <li>• Reservations: info@villabeachcottages.com</li> <li>• The booking code is <b>VBCLDESLAM18</b>.</li> <li>• Subject to availability</li> </ul>
<b>WINDJAMMER LANDING</b>	Email: reservations@windjammer-landing.com Tel: 1 877 522 0722 Website: www.windjammer-landing.com	Agent Rates \$150 US pppnt based on double AI. Space is based on availability and you can request directly with the resort Must have valid IATA or CLIA card.





# TOURS & ATTRACTIONS

## CONTACT DETAILS

## SPECIAL OFFER

### RAIN FOREST SKY RIDES/ ADVENTURES ST. LUCIA

Tel: 1 (758) 458 5151  
Email: [reservations.slu@rainforestadventure.com](mailto:reservations.slu@rainforestadventure.com)  
Website: <https://www.rainforestadventure.com/pages/st-lucia>

50 % discount on all tours (excl. of transfer) for IATA card holders.

- Aerial Tram
- Adrenaline zip line
- Ultimate Three (Aerial Tram + Zip line + hike)
- Jacquot trail
- Bird Watching

### HOLIDAY ADVENTURES ST. LUCIA

Tel: 1 (758) 452 6067, 1 (758) 452 6060,  
1 (758) 485 7910  
Email: [info@holidayadventurestlucia.com](mailto:info@holidayadventurestlucia.com)  
Website: [www.holidayadventurestlucia.com](http://www.holidayadventurestlucia.com)

Be certain to book our "Wonders of Saint Lucia Tour" to Soufriere, visit the Sulphur Springs, Piton, Lateille Waterfalls for 15% off regular taxi price. Enjoy complimentary drinks and entrance fees to sites and other attractions. We offer a range of Travel Agent packages including site visits to other properties and attractions!!!  
Contact us today at [info@holidayadventurestlucia.com](mailto:info@holidayadventurestlucia.com)  
Phone 758 452 6067/758 452 6060  
Mobile 758 485 7910

### DIAMOND FALLS

[information@stlucia.org](mailto:information@stlucia.org)

Free tour of Diamond Botanical Gardens & Waterfall to agents when contacted through the Tourist Authority



# DINE AROUND SAINT LUCIA

Saint Lucia's Dine Around program offers you the luxury of enjoying some of the island's finest dining experiences at award-winning restaurants. Customers will have the option of experiencing appetizing meals from Mediterranean style dining to Indian fusion, French cuisine among other restaurant offerings. Vouchers can only be purchased from the following Destination Management Companies:

Visit <http://www.dinearoundstlucia.com>  
for additional information on Saint Lucia's Dine Around program.

## **BAREFOOT HOLIDAYS**

Tel: 1 (758) 450 0507  
Email: [info@barefootholidays.com](mailto:info@barefootholidays.com)  
Website: [www.barefootholidays.com](http://www.barefootholidays.com)

## **COX & COMPANY**

Tel: 1 (758) 456 5000/ 5065  
Email: [info@coxcoltd.com](mailto:info@coxcoltd.com)  
Website: [www.coxcoltd.com](http://www.coxcoltd.com)

## **SERENITY VACATIONS & TOURS**

Tel: 1 (758) 450 4525  
Email: [ambassador@serenitytv.com](mailto:ambassador@serenitytv.com)  
Website: [www.serenitytv.com](http://www.serenitytv.com)

## **ST LUCIA REPS**

Tel: 1 (758) 456 9100  
Email: [info@stluciareps.com](mailto:info@stluciareps.com)  
Website: [www.stluciareps.com](http://www.stluciareps.com)

## **SPICE TRAVEL & TOURS**

Tel: 1 (758) 452 0865/6  
Email: [enquiries@spicetravelstlucia.com](mailto:enquiries@spicetravelstlucia.com)  
Website: [www.spicetravelstlucia.com](http://www.spicetravelstlucia.com)



# SAINT LUCIA

LET HER INSPIRE YOU

**Saint Lucia: 758 458 7101**

[Information@stlucia.org](mailto:Information@stlucia.org)

[www.stlucia.org](http://www.stlucia.org)

**USA: 1 800 456-3984**

[Information@stlucia.org](mailto:Information@stlucia.org)

[www.stlucia.org](http://www.stlucia.org)

**Canada: 1 800 869 0377**

[Infocanada@stlucia.org](mailto:Infocanada@stlucia.org)

[www.stlucia.org](http://www.stlucia.org)

**UK: 44 207 341 7000**

[sltbinfo@stluciauk.org](mailto:sltbinfo@stluciauk.org)

[www.saintluciauk.org](http://www.saintluciauk.org)